



Learn About Flow

Find your flow, find your success

**“Three things about money you must
know before making it”**

A Learn About Flow QuickStudy Article

by

David Leigh Weber

Like it or not, you have to deal with money in order to survive in this world. And since the beginning of time everyone and his brother has had “the answer” as to how to make money, lots of money.

The reality? Money is *not* what people think it is. The majority of people think money is all that matters, even if they don’t admit it. This isn’t just about greed, although that comes up. People who obsess about coupons or endlessly worry about their retirement savings are trapped in the same viscous cycle as those who insist they have a better car than their neighbors do.

That’s why understanding these three tenets of money is so crucial to your success.

1 Money is neutral, neither good nor bad

This concept literally changed my life when I first discovered it. It’s so tempting to think that those with money are blessed, and that those who are without are cursed.

The truth is money is 100% neutral. That’s why you can take \$1 and spend it on a stripper, on charity, on a treat for yourself or to gamble on a football game. The dollar is the same, what you do with it isn’t. You can think of money as more of a tool, like a hammer. If you hit your thumb with a hammer is it the hammer’s fault? Likewise, if you build a house using a hammer does the hammer deserve all the credit? No, it’s just a tool and one that is neutral.

2 Money is not the end goal, ever

You will never succeed if money is your only goal. If your goal is to make \$100,000 a year or a \$1 million a year, achieving that goal will be meaningless unless the other aspects of your life are in place. Therefore, while you may (and I do mean MAY) be financially secure, if you were depressed, anxious, angry or in any other state prior to achieving the goal you will still be that way. In other words, money isn’t going to solve your core issues.

3 **Hard work = money? Not really.**

Most people were raised with the belief that if you work hard you will be rewarded, especially with money. The reality is quite different. Think about it. You could “work hard” at Wal-Mart or McDonald’s for decades and still not make what an A-list celebrity (who is also “working hard”) makes in one month. Mix in things like winning a lottery or picking the right stock, and “working hard” for money makes little sense. Solution? Work *smart*, but make sure it is work you are passionate about. The money will flow afterwards.

The point is your success comes from everything BUT money — money will always follow if you do what you love to do. Anything else will just create severe blockages in your life.

David Leigh Weber is an author (My Life Has No Purpose), speaker, lecturer and trainer in the corporate wellness and personal development industry through his company Learn About Flow. He can be reached at David@LearnAboutFlow.com.